



International Professional Indemnity - Miscellaneous and Specialist Liability

Scope

This document is designed to offer a high-level overview of the intended target market for this product. It is not intended to serve as a summary of the coverage provided. For comprehensive information regarding the product's coverage, please refer to the relevant policy documentation. This document also evaluates whether the product delivers fair value to customers by assessing its features, benefits, pricing and distribution methods.

Target Market Statement

Product Type

This insurance product provides financial protection to customers domiciled in the Channel Islands, the Isle of Man and non-United Kingdom, non-EEA and non-USA territories, who are professional individuals or businesses who provide specialist advice, design, management, consultancy or other professional services in their areas of expertise.

This product helps protect a customer's business and reputation from claims made against them arising from their negligent and/or negligent acts or omissions, including costs incurred in defending a third-party claim.

Characteristics of the target market (who is the product designed for?)

This product is designed for a broad range of customers domiciled in the Channel Islands, the Isle of Man and non-United Kingdom, non-EEA and non-USA territories, who can incur liabilities to third parties. The list below is not exhaustive but provides examples of insurable customers.

- Accident Investigator
- Acoustic Consultant
- Agricultural Consultant
- Arbitrator
- Art Directors
- Auctioneers
- Author
- Bailiff
- Business Coaching
- Careers Advisory Services
- Change Management Consultants
- Charity
- Community Action Groups
- Literary Agent
- Loss Adjuster/Assessor
- Magistrate and Clerk of Justice
- Management Consultant
- Map Drawer
- Marine Surveyors
- Motor Engineer
- Museum
- Non-Destructive Tester
- Pharmaceutical Consultant
- Portable Appliance Tester
- Product Designer

Pen Underwriting is a trading name of Arthur J Gallagher Nordic AB (formerly called Nordic Försäkring & Riskhantering AB) which is authorised by the Swedish Financial Supervisory Authority. Incorporated in Sweden under company number 556418-5014 with registered address at Mölndalsvägen 22, 412 63 Göteborg, Sweden.

Authorised and regulated by the UK Financial Conduct Authority. UK branch registered in England and Wales under firm reference number BR021003, with registered address at The Walbrook Building, 25 Walbrook, London EC4N 8AW.



- Company Registrar
- Company Search Agent
- Conference Organiser
- Consulting Chemist
- Counselling Service
- Court Reporter
- Ecologist
- Education Advisory Service
- Employment/Recruitment Agent
- Energy Assessors
- Enquiry Agent
- Event Organiser
- Expert Witness
- Export Consultant
- Healthcare sector (non-invasive procedures only)
- Food Industry Consultant
- Freight Forwarder
- Funeral Director
- Genealogist
- Horticultural Consultant
- Human Resource Consultant
- Information Bureau
- Interior Designer
- Investigator
- Land Agent
- Law Centres
- Law Costs Draughtsman
- Law Search Agent
- Lifting Equipment Tester
- Quality Assurance Consultant
- Records Manager
- Relocation Agent
- Renewable Energy Consultant
- Research Association
- Residential Managing/Letting Agents
- Safety Consultant/Officer/Group
- Scene Examinations
- Secretarial Service
- Security Consultant
- Shipbroker
- Shipping and Forwarding Agent
- Small Business Advisory Service
- Statistician
- Statutory Body
- Stock taker
- Strategic Management Consultant
- Surface Coatings Consultant
- Timber Treatment Consultant
- Tourist Association
- Town Planner
- Trade Association
- Traffic Consultant
- Training Consultants
- Translator
- VAT Consultant
- Wedding Planner
- Wildlife Consultants
- Yacht Broker

The product is suitable for small micro SMEs to larger companies with annual revenues up to £150 million, or local currency equivalent.

This product is suitable for vulnerable customers when distributed via an intermediary who can provide the additional support needed.

Pen Underwriting is a trading name of Arthur J Gallagher Nordic AB (formerly called Nordic Försäkring & Riskhantering AB) which is authorised by the Swedish Financial Supervisory Authority. Incorporated in Sweden under company number 556418-5014 with registered address at Mölndalsvägen 22, 412 63 Göteborg, Sweden.

Authorised and regulated by the UK Financial Conduct Authority. UK branch registered in England and Wales under firm reference number BR021003, with registered address at The Walbrook Building, 25 Walbrook, London EC4N 8AW.



Objectives, needs and interests of the target market (considering the key features and benefits of the product)

Customers will benefit from the following policy features:

- **Civil Liability:** Cover for claims made against the customer for civil liability arising from their professional services. This includes negligence, breach of contract, and breach of fiduciary duty.
- **Liability for Loss of Documents:** Cover for physical loss of or damage to documents suffered in connection with the customer's professional business, for reasonable costs and expenses incurred in replacing or restoring documents belonging to a third party, but which at the time of loss were the customer's responsibility.
- **Legal Representation Costs:** Cover for legal costs incurred with our prior written consent to enable the customer to be represented at any inquiry or other type of proceeding.
- **Own Copyright Protection:** Cover for any legal costs incurred with pursuing a claim for infringement of copyright.
- **Court Attendance Expenses:** Cover for the customer and their employees to attend any court or other judicial tribunal.

Civil Liability is subject to exclusions in respect of non-professional services.

Who is this product not designed for?

This product is not designed for customers or businesses:

- Domiciled in the United Kingdom (other than the Channel Islands or the Isle of Man), EEA or USA.
- With annual revenues in excess of £150 million, or local currency equivalent.
- Who are accountants, lawyers, architects, engineers, actuaries or who are involved in the provision of medical related advice.

How do we expect this product to be distributed?

This product should be sold with the active assistance and guidance of an insurance intermediary with whom Pen has an agency, to select the appropriate level of cover. The product will only be distributed through brokers who have an agency agreement with Pen, and it will not be distributed directly by Pen to customers.

This product is suitable to be distributed via a variety of intermediated sales channels, such as face to face, telephone, email or by postal application.

Pen Underwriting is a trading name of Arthur J Gallagher Nordic AB (formerly called Nordic Försäkring & Riskhantering AB) which is authorised by the Swedish Financial Supervisory Authority. Incorporated in Sweden under company number 556418-5014 with registered address at Mölndalsvägen 22, 412 63 Göteborg, Sweden.

Authorised and regulated by the UK Financial Conduct Authority. UK branch registered in England and Wales under firm reference number BR021003, with registered address at The Walbrook Building, 25 Walbrook, London EC4N 8AW.



Consideration should be given to the vulnerability of customers by the intermediary who should provide any appropriate support they may need.

Product Approval Process

Pen's product approval process is in place to ensure that there is appropriate oversight of all products where Pen is either a co-manufacturer or a distributor. The process includes a risk assessment process where due consideration is given to the impact of the product on the target market and the value of the product.

A diagram of Pen's product approval process can be found on the Pen website [here](#).

Important Information

This target market statement should be used by all (co-)manufacturers and distributors of this product. (Co-)manufacturers and distributors should not create their own variation of this document. Where any party using this document has concerns about the accuracy or completeness of the information included, this should be raised to Pen urgently for discussion.

Valid From

25/06/2025

(Id ref: 118)

Pen Underwriting is a trading name of Arthur J Gallagher Nordic AB (formerly called Nordic Försäkring & Riskhantering AB) which is authorised by the Swedish Financial Supervisory Authority. Incorporated in Sweden under company number 556418-5014 with registered address at Mölndalsvägen 22, 412 63 Göteborg, Sweden.

Authorised and regulated by the UK Financial Conduct Authority. UK branch registered in England and Wales under firm reference number BR021003, with registered address at The Walbrook Building, 25 Walbrook, London EC4N 8AW.